

SD Guthrie International

Corporate Presentation

CONTENT

BROAD OUTLINE

- 01** SD Guthrie Overview

- 02** SD Guthrie International



A Snapshot of SD Guthrie

RM30.77 bil

Market Capitalisation
as of 31 July 2024

RM18.42 bil

Revenue for the Financial Year
Ended 31 December 2023

RM1.86 bil

PATAMI for the Financial Year
Ended 31 December 2023



568,323 ha of planted area

Oil palm, sugarcane, coconut
and cattle grazing



Business presence in 12 countries



11 refineries with 4.0 mil MT/year refining capacity



One of the world's largest producers of CSPO



Leader in /Mechanisation/ Digitalisation Emerging technologies



TABUNG HAJI

KWAP

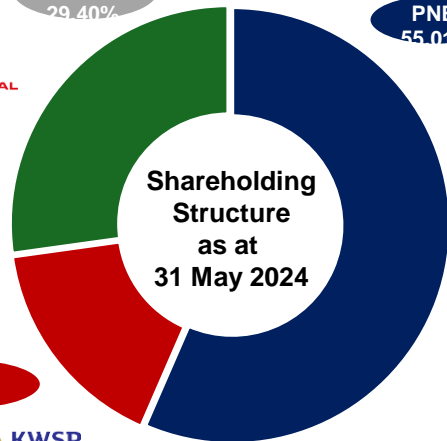
Great Eastern

PUBLIC MUTUAL

PNB
Permodalan Nasional Berhad

PNB
55.01%

Others
29.40%



KWSP
EPF



- 5 R&D Centres
- 3 Innovation Centres
- 1 Genetic Testing Facility

Over 84,000

Employees as of December 2023



SD Guthrie is an Integrated Plantation Company Involved in the Entire Palm Oil Value Chain



OUR INTEGRATED VALUE CHAIN

CPO – Crude Palm Oil

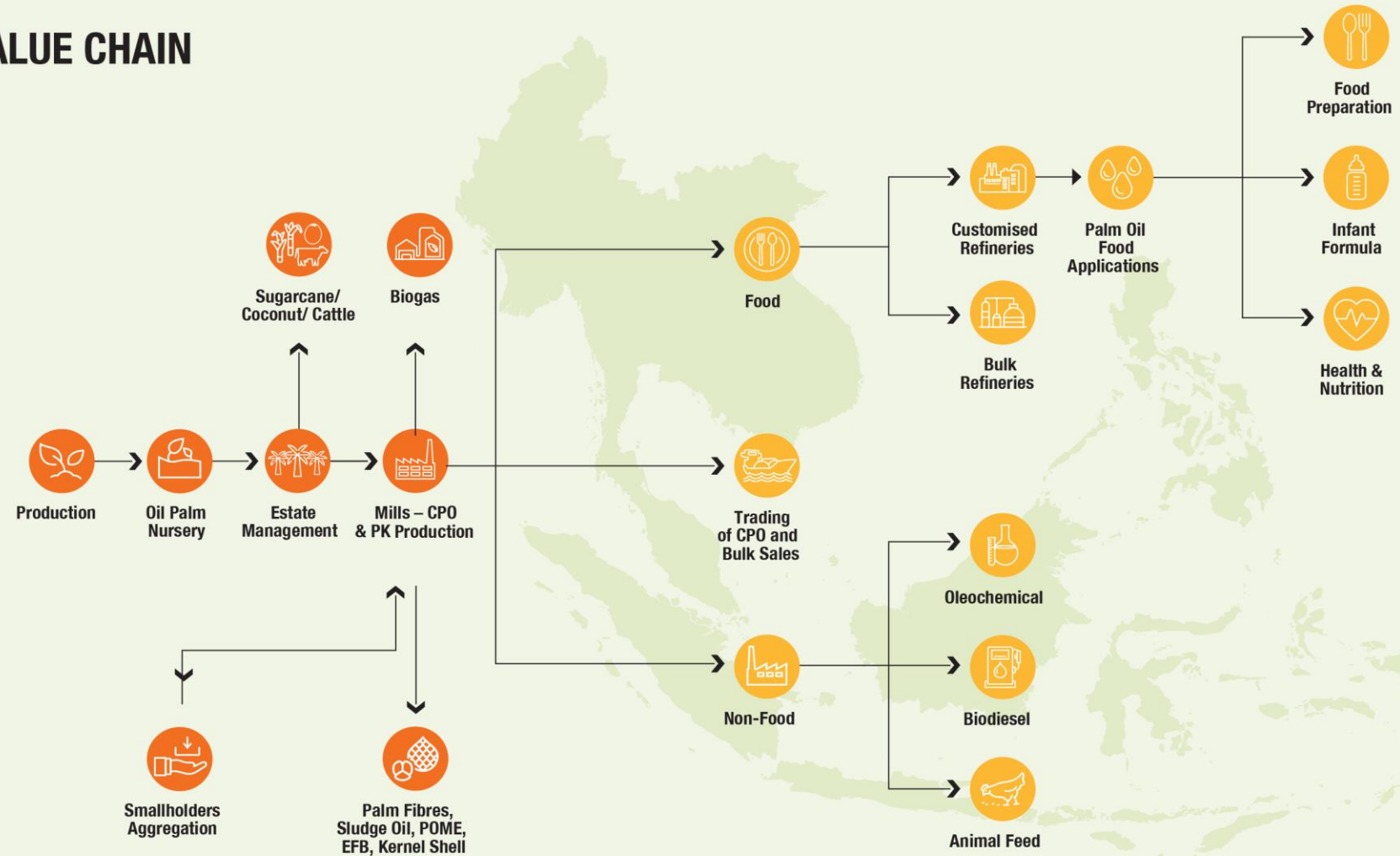
PK – Palm Kernel

POME – Palm Oil Mill Effluent

EFB – Empty Fruit Bunches

Legend

 Upstream
 Downstream



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02 SD Guthrie International

- Introduction to SDGI



SD Guthrie International: Who We Are?

SD Guthrie International (SDGI) is the Downstream arm of SD Guthrie, specialising in trading, manufacturing, and sales of a diverse range of palm oil derivatives, including oleochemicals, biodiesel, and nutraceuticals.



VISION

Inspiring the world to a more sustainable living

MISSION

- Innovating our products and supply chain to help our Customers succeed
- Offering great Customer experience for a stronger relationship
- Developing solutions today for what our Customers need tomorrow

PROMISE

At SD Guthrie International, we are committed to a partnership that is devoted to our customers' success. We explore every possibility to ensure the right solutions for your business needs, identifying new opportunities along the way. We are firmly focused on the future – your future – and how we can work hand-in-hand to achieve the best possible results.

KEY PILLARS

SUSTAINABILITY

Commitment to sustainability and a fully traceable and segregated supply chain; and being a good corporate citizen in all our environmental and social practices.



QUALITY

Delivered through the highest standards of operation excellence, resulting in best cost efficiencies, quality, quantity and timing.



INNOVATION

Anticipate the world's oils & fats needs with innovation and R&D.



INTEGRATION

Secured supply of feedstock in an efficient fully integrated value chain.



We operate in 11 countries with 4.0 mil MT of refining capacity

Business Presence

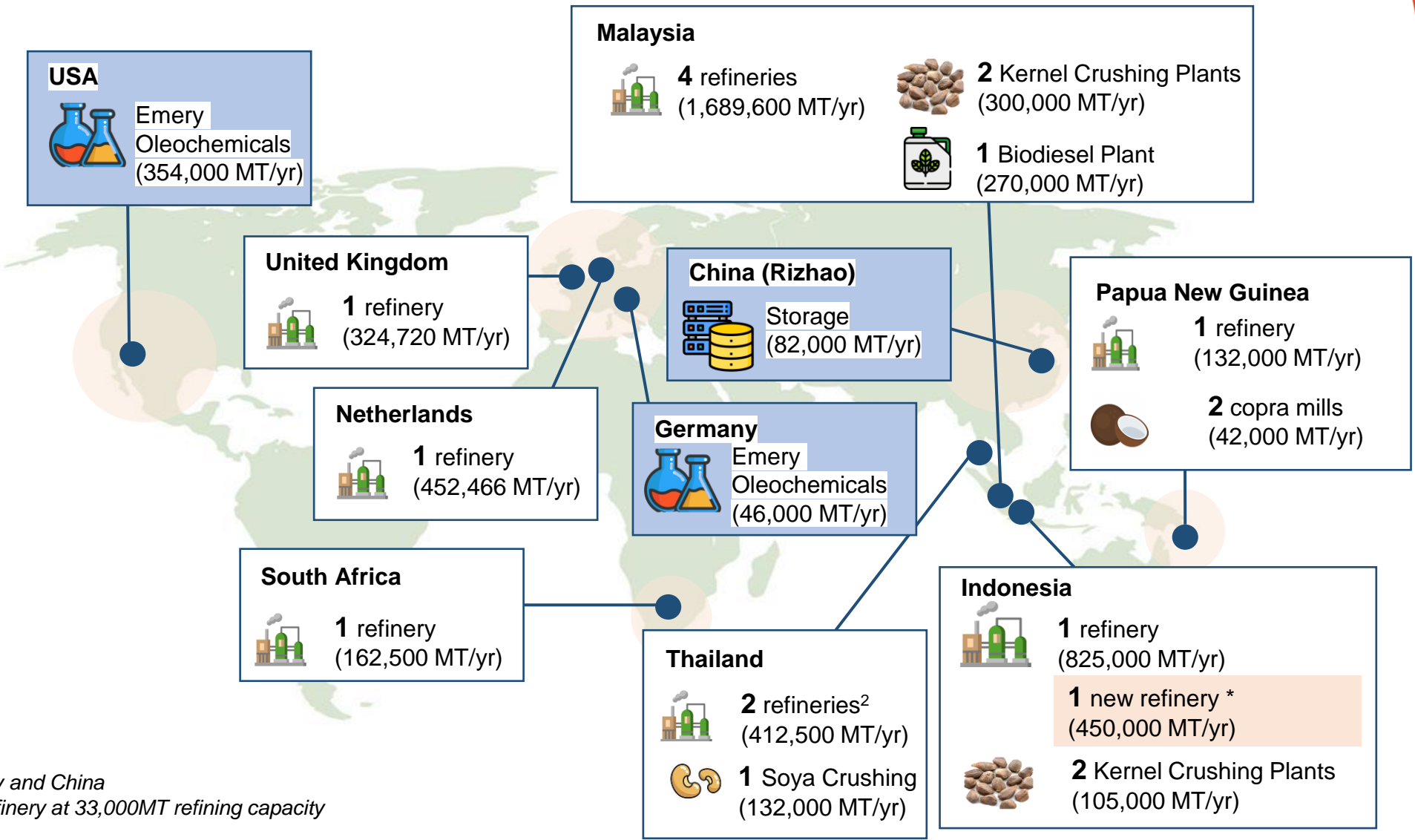
11 Countries
 (Inclusive of Trading or Sales office in USA and Singapore)

	Facilities	Capacity MT 000
Refineries	11	4.0 mil
Kernel Crushing Plants	4	465
Soy Crushing Plant	1	132
Copra Crushing Plants	2	42
Biodiesel Plant	1	270

Segment	Capacity MT 000
Bulk Refineries	2.5 mil
Differentiated Refineries	2.0 mil
Non - Food	270
Emery	400

Notes:

1. Joint Venture (JV) business: USA, Germany and China
2. Thailand refinery inclusive of Nonthaburi refinery at 33,000MT refining capacity

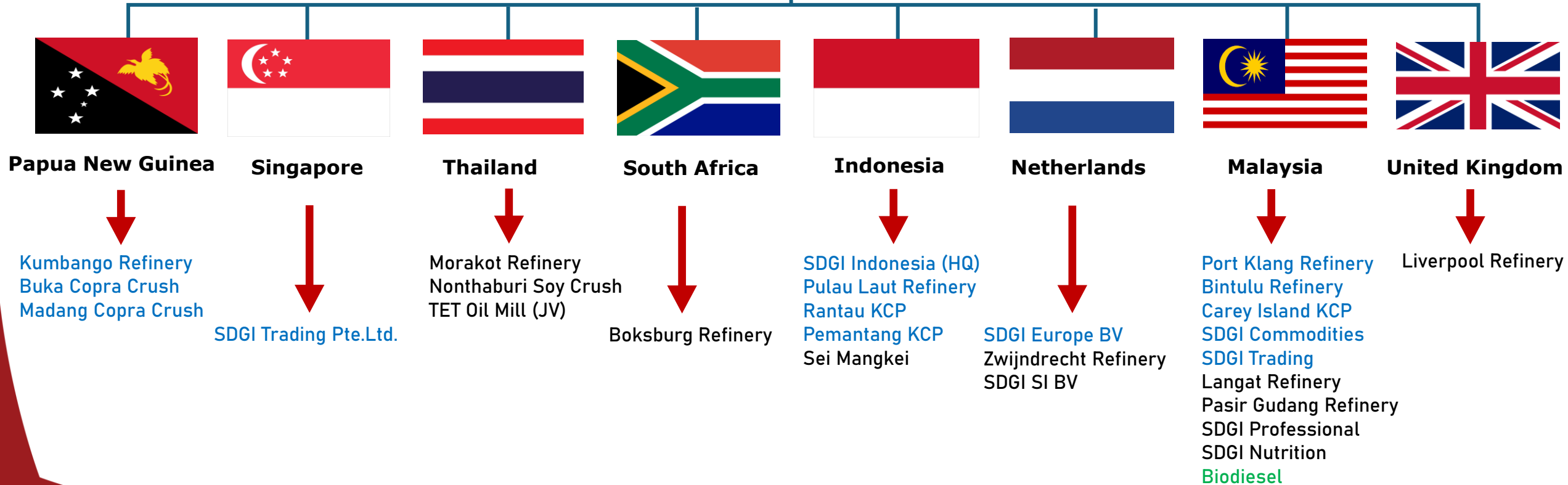


SDGI Business Structure

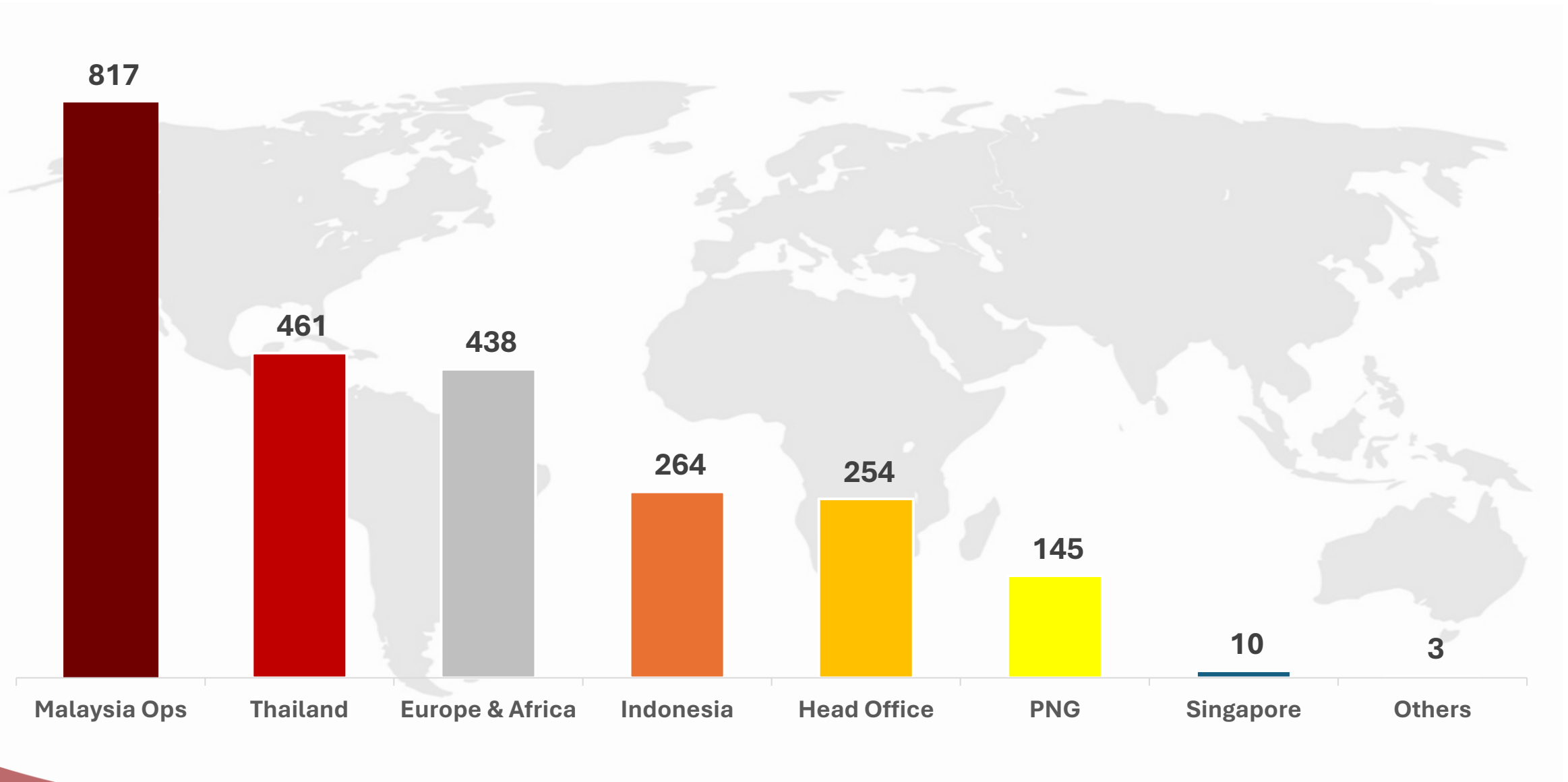
SD Guthrie Berhad



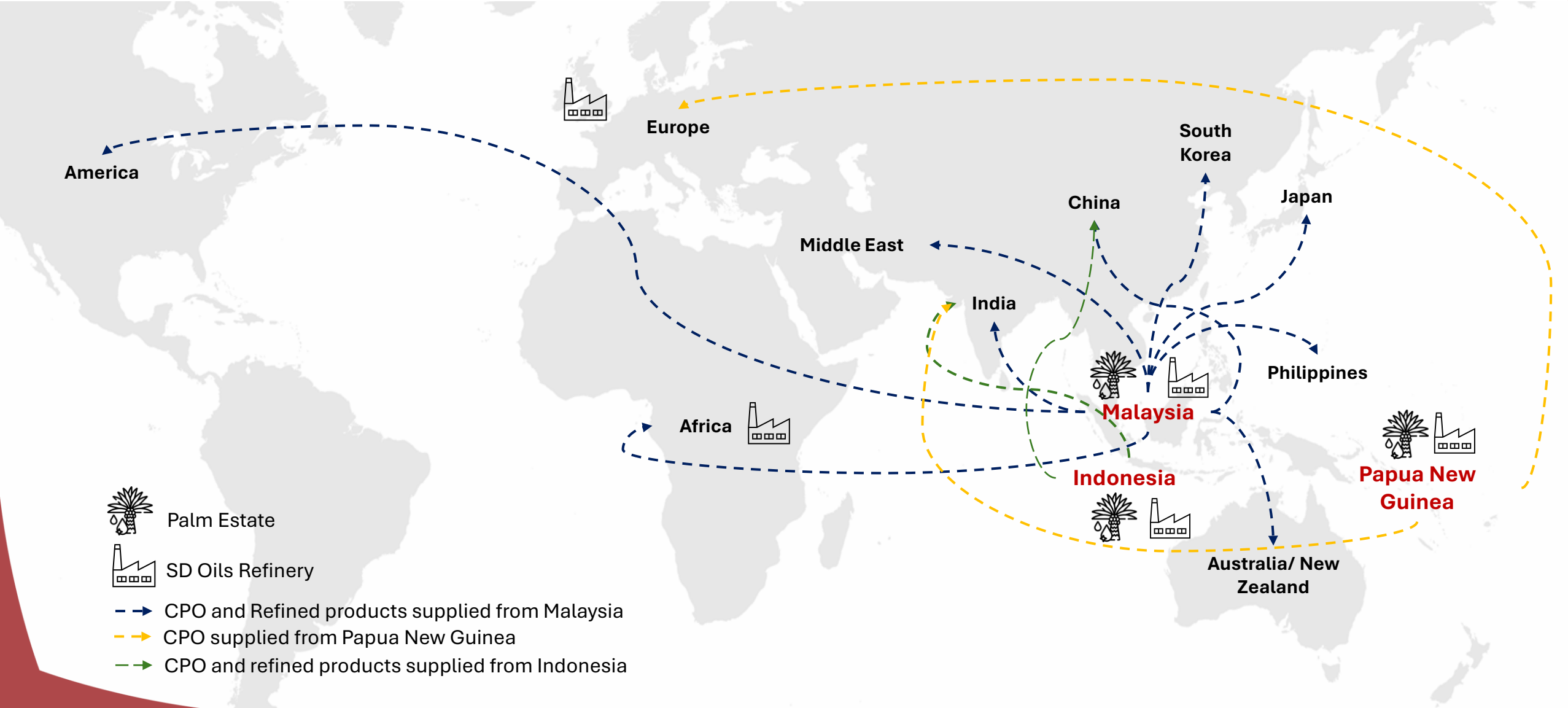
Black: Differentiated
Blue : Trading & Bulk Business
Green: Non-Food



SD Guthrie International has over 2,300 employees around the world



One Stream from Malaysia, Indonesia, Papua New Guinea to the rest of the world



Our products consist of Bulk, B2B and B2C products under various segments



Bulk & Trading

PRODUCTS:

Crude Palm Oil (CPO), RBD Palm Oil, RBD Palm Olein, RBD Palm Stearin, Crude Palm Kernel Oil (CPKO), RBD Palm Kernel Oil, Soft Oils



Bakery

Texturised blend of oils and fats such as shortening, margarine, vegetable ghee, pastry margarine and hard stocks used for the bakery/food manufacturing industry

PRODUCTS:

Shortenings, Margarine (MASTERCRAFT, DELICO), Vegetable Ghee



Frying

Oil, or oil and fat blends for the purpose of food manufacturing and food preparation (quick serve) and the domestic use (retail oils)

PRODUCTS:

CERTIO® premium frying oil is produced from premium quality CPO, Blends of oils and fats,



Confectionery

Confectionery fats are used for moulding, coating, cream filling, toffee/candy and as a substitute for cocoa butter

PRODUCTS:

Sugar Confectioneries, Chocolate Confectioneries (CBS: Cocoa Butter Substitute, Filling Fats, Coatings)



Specialty Ingredients

Palm-derived ingredients and specialty oils & fats that fulfil specific functions

PRODUCTS:

Infant Formula Ingredients, Red Palm Super Olein, Lecithins



Animal Feed

Derived mainly from palm kernel expeller (PKE) and refined palm kernel expeller as ingredients for formulated animal feed.

PRODUCTS:

Animal Nutrition (PURAFEX)



Health & Wellness

Nutritional purposes in food manufacturing and health/beauty products

PRODUCTS:

Tocotrienol (NATRIÉO)



Demand composition: Food and Non-Food



Product Category	Company / Brand
<p>Food</p> <ul style="list-style-type: none"> • Frying • Bakery and Confectionery • Consumer retail food and snack manufacturers • Infant Formula • Animal Feed (palm kernel expeller) 	
<p>Non-Food</p> <ul style="list-style-type: none"> • Personal care and cosmetics (mainly palm kernel oil) • Biofuel and energy • Pharmaceutical • Industrial 	

We sell to more than 90 countries



Commodity & Customised Products



Local

Malaysia
Indonesia



Asia

India
China
Vietnam
Cambodia
Philippines
Thailand
Bangladesh
Laos
Sri Lanka
Pakistan
Mongolia
Japan
South Korea
Singapore
Nepal
Brunei
Hong Kong
Myanmar
Taiwan
Korea



Oceania

Australia
Papua New Guinea
New Zealand



Africa

Nigeria
Ghana
Togo
Benin
Senegal
Ivory Coast
Tanzania
Djibouti
Somalia
Kenya
Ethiopia
Eritrea
Madagascar
Gabon
Liberia
Congo
Zambia
Libya
Mauritius
Mayotte



Europe

Netherlands
Romania
Russia
Spain
Finland
Denmark
Croatia
Ireland
Portugal
Italy
Bulgaria
Poland
Estonia
Belgium
Hungary
Greece
Cyprus
Slovenia

Slovakia
Sweden
France
Austria
Czech Republic
Germany
Latvia
Ukraine
Switzerland



Middle East

Jordan
Oman
Yemen
Egypt
Qatar
Turkey
Bahrain
Iran
Iraq
Lebanon
Saudi Arabia
UAE



America

Brazil
Canada
USA
Chile
Suriname
Jamaica

Satisfying Customer Needs with Our Competitive Edge



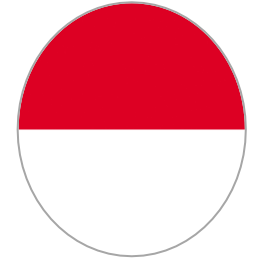
01 Sustainability

100% of our global operations are certified to multiple sustainability standards



03 Supply chain Security

Consistency and reliability in supply



02 Food Quality & Safety

Meets Beyond EU Requirement i.e., Low 3MCPD and GE, and Low Contaminants MOSH/MOAH



04 Service Quality

Prioritizes customer satisfaction by understanding their needs and providing tailored solutions.



Working with multiple stakeholders

Throughout our sustainability journey, we have always believed in creating partnerships with like-minded organisations to achieve common goals.



WORLD
RESOURCES
INSTITUTE

Solidaridad

+LEVATE

We are EUDR ready

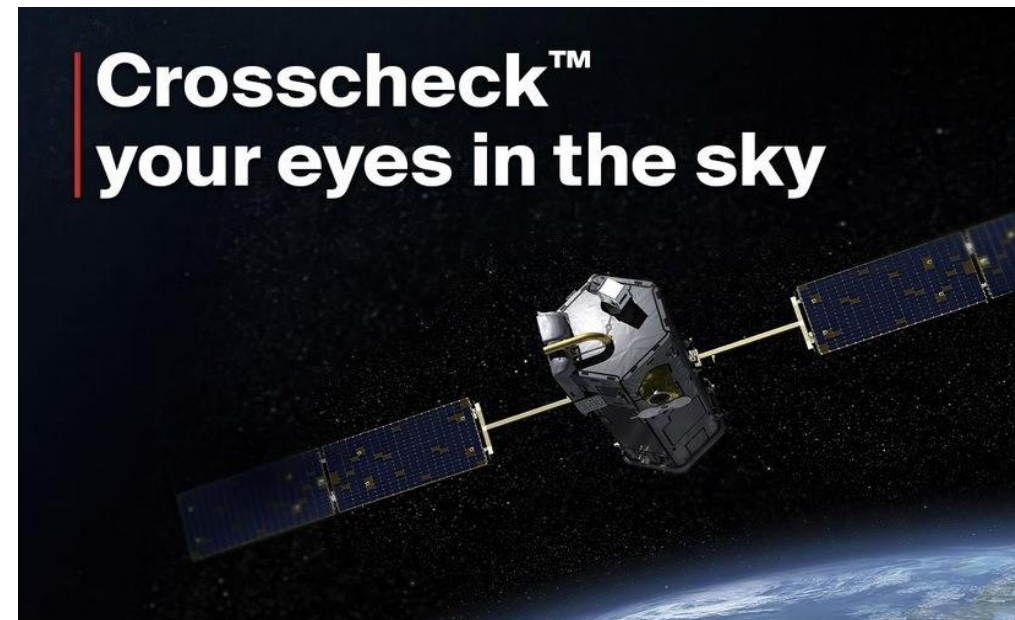
Complete EUDR compliance oils from Papua New Guinea and the Solomon Islands



100% certified

- 12 palm oil mills
- 7 kernel plans
- 7 bulking terminals

- ✓ Achieved **100% compliance on 3-MCPD and GE levels**
- ✓ Our Products meet strict Netherlands policy for MOAH (<2 ppm max)
- ✓ All CSPO shipments to Europe are within **MOSH/MOAH** threshold since 2023
- ✓ Complete EUDR compliance oils mapping our integrated supply chain inclusive of more than 17,000 smallholders



- ✓ **Traceability** – We clearly demonstrate the provenance of supply chains to EU and the UK
- ✓ Our integrated supply chain provides a secure and consistent channel for compliant palm oil products, which is also smallholder inclusive

Embracing our Purpose

"Care to Nourish, Dare to Flourish"



DONATION TO HOMELESS IN KLANG VALLEY, MALAYSIA



MONTHLY HEALTH SERVICES AT PEMANTANG INDONESIA



WATER COMMUNITY PROJECT IN HIGATURU, PNG



Unlocking Nature's Superpower

SD Guthrie Berhad 200401009263 (647766-V)
Formerly known as Sime Darby Plantation Berhad
Level 10, Main Block, Plantation Tower,
No.2, Jalan PJU 1A/7, Ara Damansara,
47301 Petaling Jaya,
Selangor Darul Ehsan, Malaysia