

SD Guthrie International

Corporate Presentation

Unlocking Nature's Superpower

CONTENT

BROAD OUTLINE

01 SD Guthrie Overview

02 SD Guthrie International



A Snapshot of SD Guthrie

RM32.29 bil

Market Capitalisation as of 6 May 2025
(KLSE: SDG)

RM19.83 bil

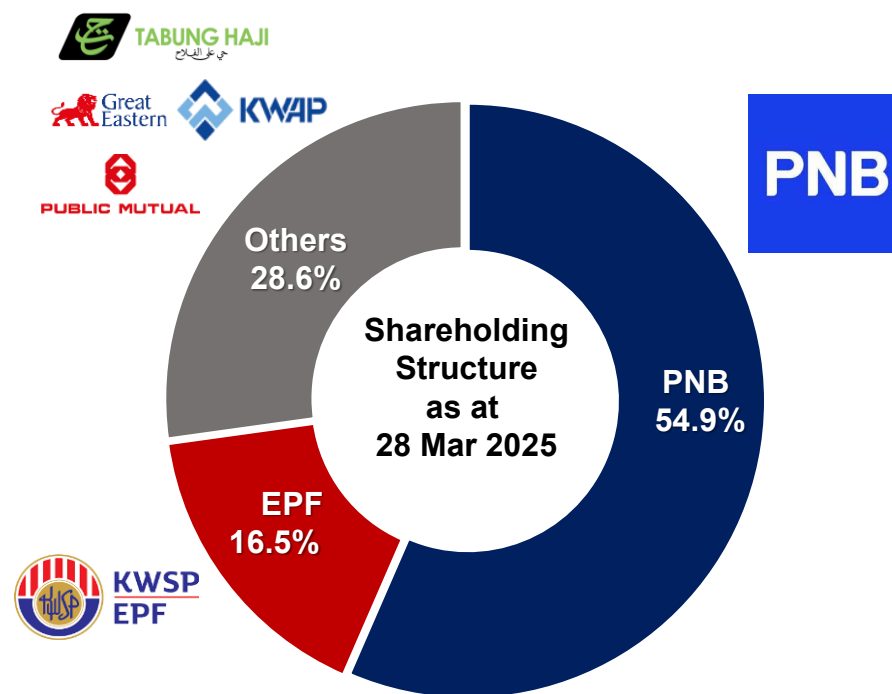
Revenue for the Financial Year
Ended 31 Dec 2024

RM2.16 bil

PATAMI for the Financial Year
Ended 31 Dec 2024

>83,000

Employees as of 31 January 2025



729,711 Ha total landbank
566,533 Ha of planted area
Oil palm, sugarcane, and coconut



Business presence in **12 countries**
Products supplied to **>80 countries**



4 million MT/year of
refining capacity



Listed in **Fortune 500 SEA**



Industry leadership in **Mechanisation,
Automation & Digitalisation**



World's 1st Palm Oil Company to
have **SBTi-validated Net-Zero
targets**



SD Guthrie is an Integrated Plantation Company Involved in the Entire Palm Oil Value Chain



OUR INTEGRATED VALUE CHAIN

CPO – Crude Palm Oil

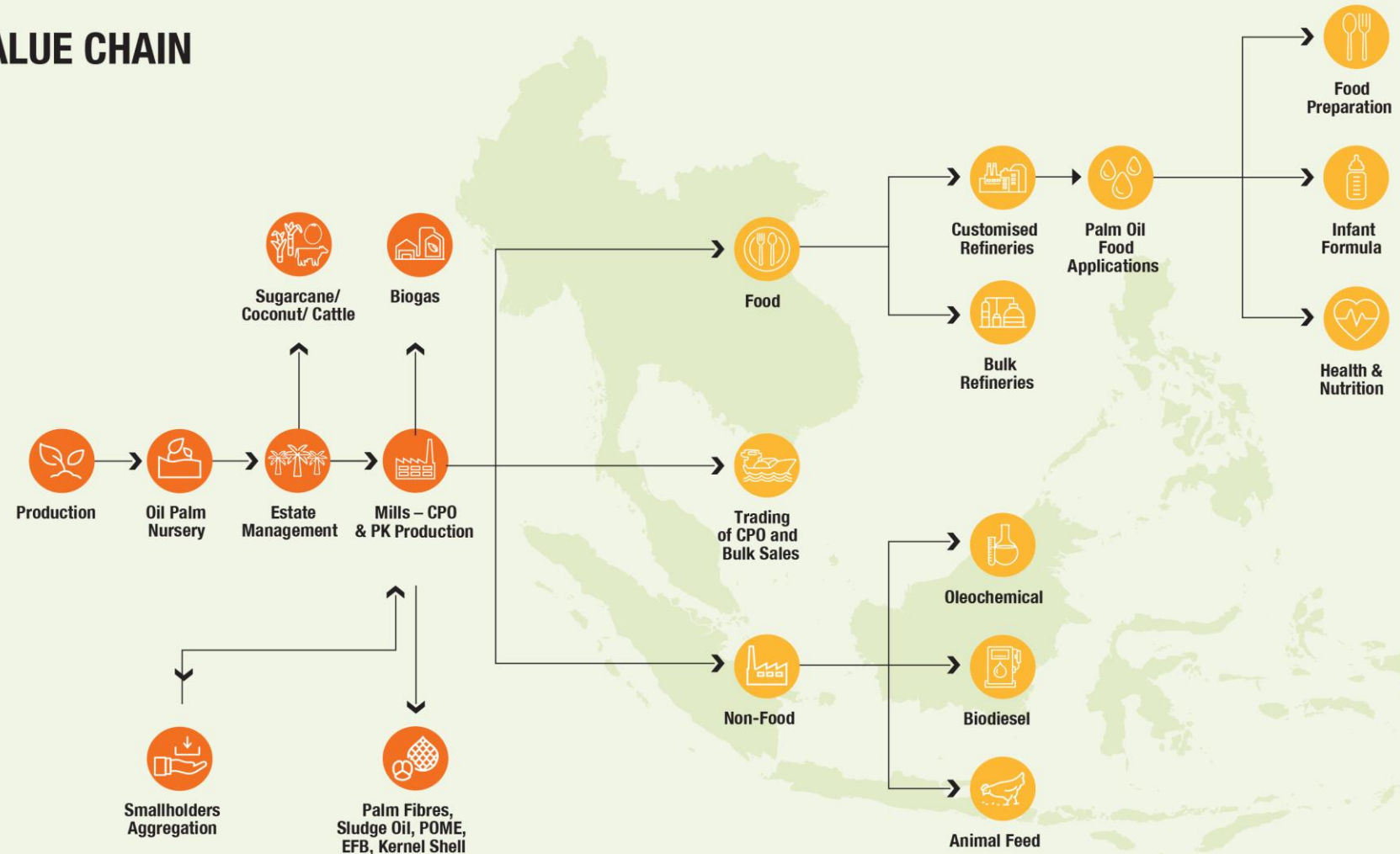
PK – Palm Kernel

POME – Palm Oil Mill Effluent

EFB – Empty Fruit Bunches

Legend

■ Upstream
■ Downstream



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- Introduction to SDGI



SD Guthrie International: Who We Are?

SD Guthrie International (SDGI) is the Downstream arm of SD Guthrie, specialising in trading, manufacturing, and sales of a diverse range of palm oil derivatives, including oleochemicals, biodiesel, and nutraceuticals.



VISION

Inspiring the world to a more sustainable living

MISSION

- Innovating our products and supply chain to help our Customers succeed
- Offering great Customer experience for a stronger relationship
- Developing solutions today for what our Customers need tomorrow

PROMISE

At SD Guthrie International, we are committed to a partnership that is devoted to our customers' success. We explore every possibility to ensure the right solutions for your business needs, identifying new opportunities along the way. We are firmly focused on the future – your future – and how we can work hand-in-hand to achieve the best possible results.

KEY Pillars

SUSTAINABILITY

Commitment to sustainability and a fully traceable and segregated supply chain; and being a good corporate citizen in all our environmental and social practices.



QUALITY

Delivered through the highest standards of operation excellence, resulting in best cost efficiencies, quality, quantity and timing.



INNOVATION

Anticipate the world's oils & fats needs with innovation and R&D.



INTEGRATION

Secured supply of feedstock in an efficient fully integrated value chain.



Growing our refining capacity from 4.0 mil MT to 4.6 mil MT in 11 countries

Business Presence

11 Countries

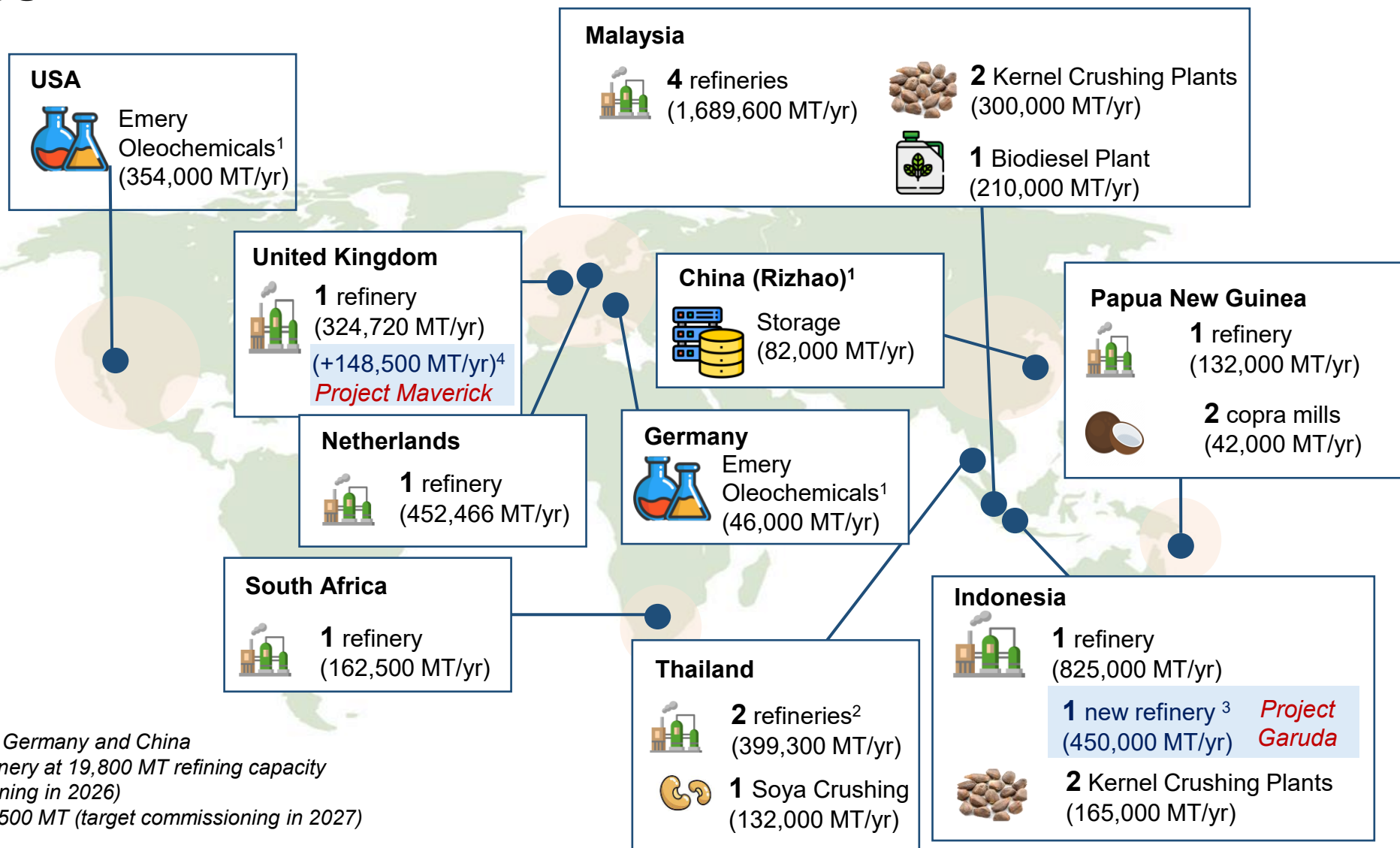
(Inclusive of Trading or Sales office in USA and Singapore)

	<u>Facilities</u>	<u>Capacity MT</u>
Refineries	11	4.0 mil
Kernel Crushing Plants	4	465k
Soy Crushing Plant	1	132k
Copra Crushing Plants	2	42k
Biodiesel Plant	1	210k

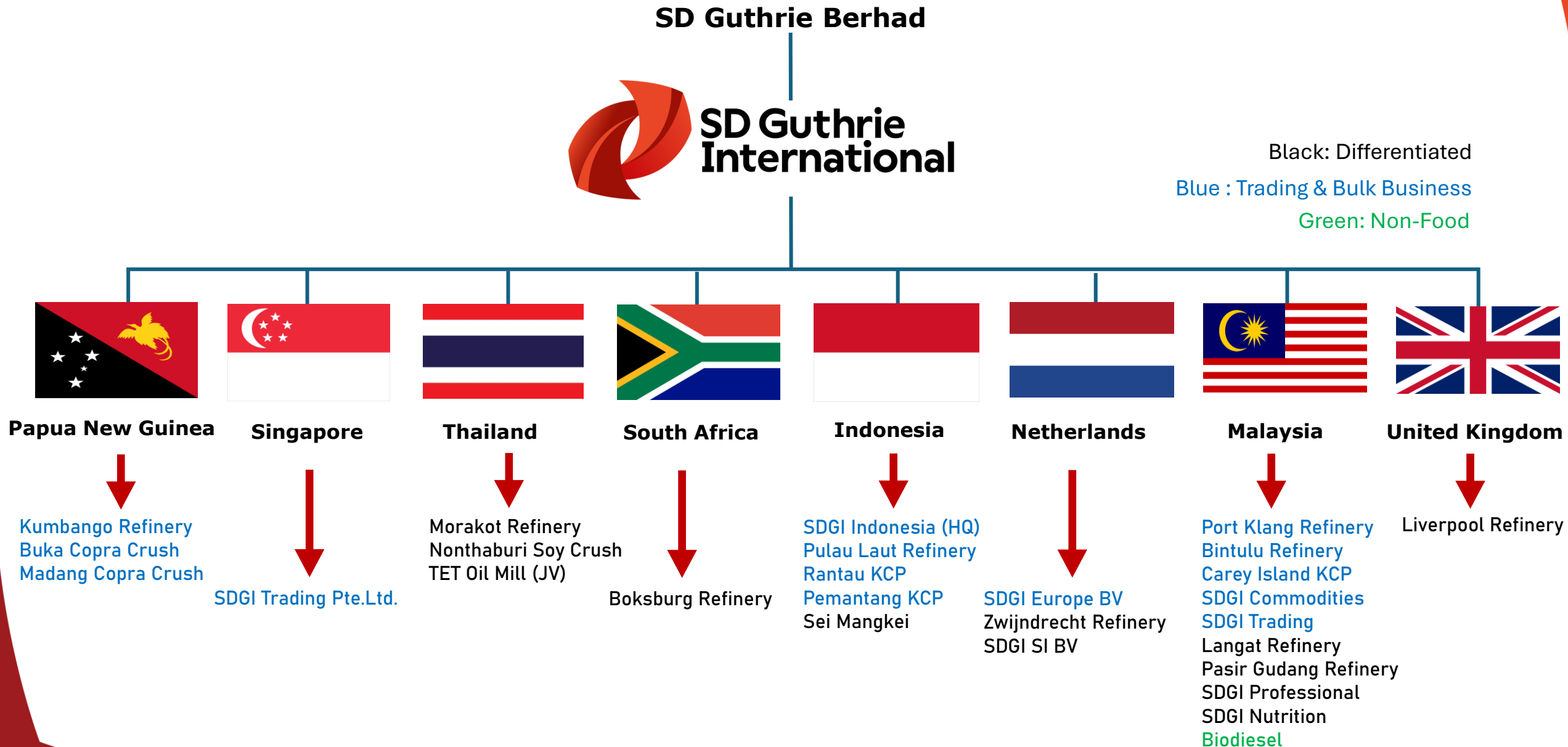
<u>Segment</u>	<u>Capacity MT</u>
Bulk Refineries	2.5 mil
Differentiated Refineries	2.2 mil
Non - Food	210k

Notes:

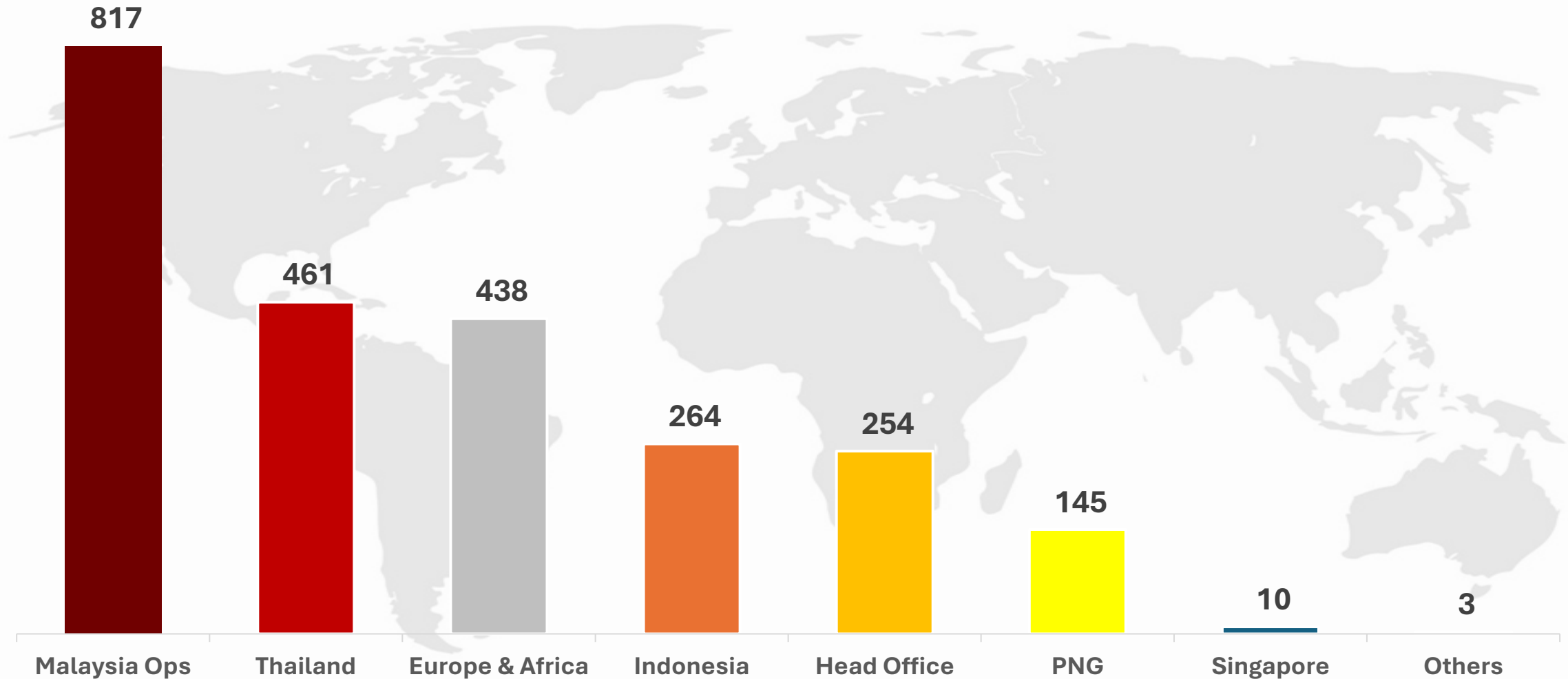
1. Joint Venture (JV) business: Thailand, USA, Germany and China
2. Thailand refinery inclusive of Nonthaburi refinery at 19,800 MT refining capacity
3. Indonesia : 1 new refinery (target commissioning in 2026)
4. United Kingdom : additional capacity of 148,500 MT (target commissioning in 2027)



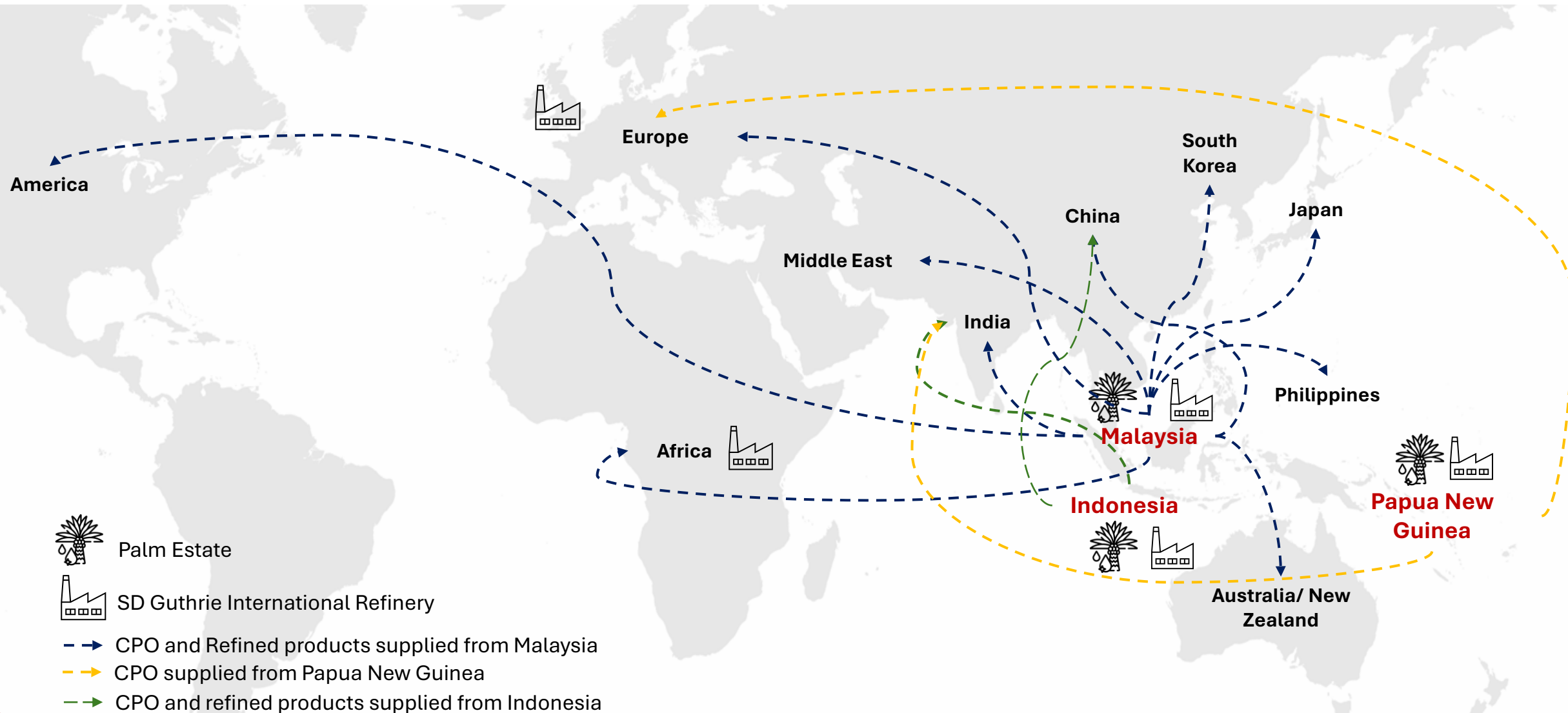
SDGI Business Structure



SD Guthrie International has over 2,300 employees around the world



One Stream from Malaysia, Indonesia, Papua New Guinea to the rest of the world



Our products consist of Bulk, B2B and B2C products under various segments

Bulk & Trading

PRODUCTS:

Crude Palm Oil (CPO), RBD Palm Oil, RBD Palm Olein, RBD Palm Stearin, Crude Palm Kernel Oil (CPKO), RBD Palm Kernel Oil, Soft Oils



Bakery

Texturised blend of oils and fats such as shortening, margarine, vegetable ghee, pastry margarine and hard stocks used for the bakery/food manufacturing industry

PRODUCTS:

Shortenings, Margarine (MASTERCRAFT, DELICO), Vegetable Ghee



Frying

Oil, or oil and fat blends for the purpose of food manufacturing and food preparation (quick serve) and the domestic use (retail oils)

PRODUCTS:

CERTIO® premium frying oil is produced from premium quality CPO, Blends of oils and fats,



Confectionery

Confectionery fats are used for moulding, coating, cream filling, toffee/candy and as a substitute for cocoa butter

PRODUCTS:

Sugar Confectioneries, Chocolate Confectioneries (CBS: Cocoa Butter Substitute, Filling Fats, Coatings)



Specialty Ingredients

Palm-derived ingredients and specialty oils & fats that fulfil specific functions

PRODUCTS:

Infant Formula Ingredients, Red Palm Super Olein, Lecithins



Health & Wellness

Nutritional purposes in food manufacturing and health/beauty products

PRODUCTS:

Tocotrienol (**NATRIÉO**)

NATRIÉO
TRI-E TOCOTRIENOLS



Animal Feed

Derived mainly from palm kernel expeller (PKE) and refined palm kernel expeller as ingredients for formulated animal feed.

PRODUCTS:

Animal Nutrition (**PURAFEX**)



Biodiesel

For the production of top-quality biofuels and other non-food derivatives

PRODUCTS:

Palm Methyl Ester (PME), Crude Glycerin and Fatty Acid Distillate



Some of Our Major Customers...

Product Category

Food

- Frying
- Bakery and Confectionery
- Consumer retail food and snack manufacturers
- Infant Formula
- Animal Feed (palm kernel expeller)



Non-Food

- Personal care and cosmetics (mainly palm kernel oil)
- Biofuel and energy
- Pharmaceutical
- Industrial



Satisfying Customer Needs with Our Competitive Edge



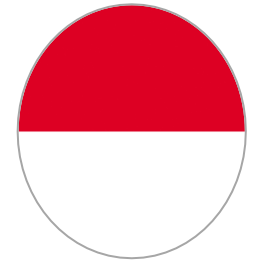
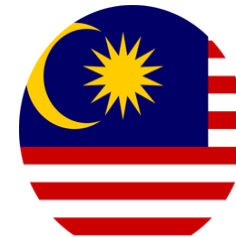
01 Sustainability

100% of our global operations are certified to multiple sustainability standards



03 Supply chain Security

Consistency and reliability in supply



02 Food Quality & Safety

Meets Beyond EU Requirement i.e., Low 3MCPD and GE, and Low Contaminants MOSH/MOAH



04 Service Quality

Prioritizes customer satisfaction by understanding their needs and providing tailored solutions.



Working with multiple stakeholders

Throughout our sustainability journey, we have always believed in creating partnerships with like-minded organisations to achieve common goals.



We are EUDR ready

Complete EUDR compliance oils from Papua New Guinea and the Solomon Islands



100% certified

- 12 palm oil mills
- 7 kernel plans
- 7 bulking terminals

- ✓ Achieved **100% compliance on 3-MCPD and GE levels**
- ✓ Our Products meet strict Netherlands policy for MOAH (<2 ppm max)
- ✓ All CSPO shipments to Europe are within **MOSH/MOAH** threshold since 2023
- ✓ Complete EUDR compliance oils mapping our integrated supply chain inclusive of more than 17,000 smallholders



- ✓ **Traceability** – We clearly demonstrate the provenance of supply chains to EU and the UK
- ✓ Our integrated supply chain provides a secure and consistent channel for compliant palm oil products, which is also smallholder inclusive

Embracing our Purpose

"Care to Nourish, Dare to Flourish"



**DONATION TO HOMELESS IN
KLANG VALLEY, MALAYSIA**



**MONTHLY HEALTH SERVICES AT
PEMANTANG INDONESIA**



**WATER COMMUNITY PROJECT IN
HIGATURU, PNG**



Unlocking Nature's Superpower

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Level 10, Main Block, Plantation Tower,
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47301 Petaling Jaya,
Selangor Darul Ehsan, Malaysia